



Westinghouse Electric Corporation
Small Power Transformer Division
South Boston, VA, USA 24592

47-001 U WE A
User Discount Schedule

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January 12, 1976
Supersedes 47-001 U WE A pages 1 and 2
dated November 13, 1975
Prices and discounts are subject
to change without notice.
E, D, C/2080, 2090, E, D/2430/PL

Networks, Plazatran Padmounted Networks,
Secondary Unit Substations (Power
Centers), Substations 501-5000 Kva,
PLAZAPAD™ Padmounted Transformers
750-2500 Kva.

All Liquid-Filled

Small Power Transformers

Price References, Discounts and Multipliers

Price Reference	Apparatus	User Discount ^①		Distributor Discount
		Discount	Multiplier	
② PL 47-120 (8-1-74)	Secondary Network Transformers; Oil or Inerteen-Filled	Effective June 11, 1975		
		Part 1 ④ Eastern Zone See Mult. 1.055 Western Zone See Mult. 1.095	Part 2 ④ Eastern Zone See Mult. 1.165 Western Zone See Mult. 1.210	
② CAT 47-121 (12-19-72)	Plazatran Padmounted Network Transformers	Effective Feb. 1, 1975 See Mult.	1.15	
② PL 47-150 (4-15-75)	Secondary Unit Substations (Power Centers)	Effective July 1, 1975 2%	.98	See Schedule 47-008
② PL 48-120 (6-30-70)	Substation Transformers Without Load Tap Changing Three Phase, 501 through 5000 Kva, 34.5 KV and Below. Single Phase, 501 through 3333 Kva, 46 KV and Below.	Effective July 1, 1975 See Mult.	1.125	
② CAT 48-130	Distribution Substation Trans- formers 750-5000 Kva	Effective July 1, 1975 See Mult.	1.125	
② PL 48-131 (3-17-72)	PLAZAPAD™ Padmounted Transformers 750 through 2500 Kva	Effective Feb. 1, 1975 See Mult.	1.15	

by the Bureau of Labor Statistics, U.S. De-
partment of Labor.

c. Base Labor and Material Indices are:

Gross Average Hourly Earnings (SIC 36)	\$4.17 ^⑤
Steel Mill Products Index (WPI 10-13)	190.9
Aluminum Rolling and Drawing Index (SIC 3352)	158.0
Petroleum Products Index	244.3

These are the most recently published in-
dices as of January 1, 1975.

⑤ November 13, 1975 Gross Average Earnings (SIC 36)
corresponding to the Bureau of Labor Statistics revised
basis of calculation as published in November, 1975
issue of the "Monthly Labor Review. Equivalent to
4.16 on the old basis.

2. Adjustment Components

For the purpose of adjustment, the propor-
tion of the contract price representing Labor
is accepted as 50%, the proportion of the
contract price representing Steel Mill Prod-
ucts is accepted as 32.5%, the proportion of
the contract price representing Aluminum
Rolling and Drawing is accepted as 12.5%,
and the proportion of the contract price rep-
resenting Petroleum is 5%.

3. Adjustment Procedure^⑥

a. The base Labor and Material Indices shall
be compared with the Labor and Material In-
dices contained in the most recently pub-
lished "Monthly Labor Review" available on
the date of shipment and percentages of in-
crease or decrease will be determined. The
adjustments for changes in the cost of Labor
and Material shall be obtained by applying
such percentages of increase or decrease to
the amounts representing Labor and Mate-
rial, as indicated above, and the result shall be
accepted as an increase or decrease in the
price. However items shipped within 90 days
of date of order will be adjusted to the latest
published indices as of the date of the order.

b. If desired, price protection is available for
shipments made within twelve months of the
date of quotation. The Bureau of Labor Statis-
tics adjustment, as described above, will be
calculated from the base point to the date of
quotation, and to this adjusted price will be
added 1% for each month or any fraction of a
month from the date of quotation to the date
of shipment. This protection will not be offered
for shipments exceeding twelve months.

Quotations are valid for a maximum period of 30 days from the date the quotation is received
from the division, after which new quotations must be obtained from South Boston.

⑥ Changed since previous issue.

① Applies to all users including private and public
utilities, industrials, REA-coops, government agencies,
federal, state, county and municipal governments, con-
tractors and educational institutions.

② All price lists and catalogs are for estimating
purposes only.

③ The Eastern Zone multiplier covers all shipments
within the confines of the 48 states east of the
easternmost boundaries of Montana, Wyoming,
Colorado and New Mexico.

The Western Zone multiplier covers all shipments
within the confines of the 48 states west of the
Eastern Zone boundary.

④ Parts 1 and 2 of ANSI Specification 57.12.40.

Note: For renewal parts, refer to Selling Policy 100.
For repair policy, refer to Repair Policy 48-700.

Conditions of Sale

Prices

Prices, discounts and commissions are sub-
ject to change without notice.

Computing Final Net Prices: Compute net
price for each unit, drop the cents, and mul-
tiply by the number of units.

Price Policy

Effective February 1, 1975

Prices are subject to adjustment upward or
downward based on changes in Bureau of
Labor Statistics labor and material indices
as follows:

**Network Transformers, Plazatran Net-
work Transformers and Pad Mount
Transformers listed in PL 47-120, CAT.
47-121 and PL 48-131 respectively.**

1. Definitions

a. Labor Index shall be the "Gross Average
Hourly Earnings" rate in the Electrical Equip-
ment Industry (SIC 36) as published in the
"Monthly Labor Review" by the Bureau of
Labor Statistics, U.S. Department of Labor.

b. Material Indices shall be the Steel Mill
Products Index (WPI 10-13), the Aluminum
Rolling and Drawing Index (SIC-3352), and
the Petroleum Products Index (WPI 05-7)
as published in the "Monthly Labor Review"

4. General

a. If shipment is delayed because of causes beyond the reasonable control of Westinghouse or because of fire, flood, strikes or other labor difficulty, act of any governmental authority or of the Purchaser, riot, embargo, car shortage, wrecks or delays in transportation or inability, due to causes beyond its control, to obtain necessary labor, materials, or manufacturing facilities from usual sources, the price adjustment shall be determined on the basis of the date of actual shipment.

b. In the event of any change in the requirements of the contract prior to shipment resulting in a change in the contract price, the new price shall be considered as having been in effect on the date the order was received.

c. Should the indices referred to above be discontinued, or should the basis of their calculation be modified, proper indices shall be selected by mutual agreement.

d. In determining adjustment to the price for Labor and Material, changes in amounts shall be calculated to the nearest one-tenth of one percent.

Substation Transformers, Distribution Substation Transformers and Secondary Units Substations listed in PL 48-120, Cat. 48-130 and PL 47-150 respectively.

1. Definitions

a. Labor Index shall be the "Gross Average Hourly Earnings" rate in the Electrical Equipment Industry (SIC 36) as published in the "Monthly Labor Review" by the Bureau of Labor Statistics, U.S. Department of Labor.

b. Material Index shall be the Steel Mill Products Index (WPI 10-13) as published in the "Monthly Labor Review" by the Bureau of Labor Statistics, U. S. Department of Labor.

c. Base Labor and Material Indices are:
Gross Average Hourly Earnings (SIC 36) \$4.45[Ⓞ]
Steel Mill Products Index (WPI 10-03) 196.3

Ⓞ Changed since previous issue.

Ⓞ November 13, 1975 Gross Average Earnings (SIC 36) corresponding to the Bureau of Labor Statistics revised basis of calculation as published in November, 1975 issue of the "Monthly Labor Review." Equivalent to 4.43 on the old basis.

These are the most recently published indices as of July 1, 1975.

2. Adjustment Components

For the purpose of adjustment, the proportion of the contract price representing Labor is accepted as 60% and the proportion of the contract price representing Steel Mill Products is accepted as 40% less the price of insulating oil or Inerteen content, if any, at \$.30/gallon for insulating oil or \$2.85/gallon for Inerteen. Prices are also subject to adjustment upward or downward based on the difference between the price of insulating oil at \$.30/gallon or Inerteen at \$2.85/gallon and the actual total cost of insulating oil or Inerteen including transportation at time of shipment.

3. Adjustment Procedure

The Base Labor and Material Indices shall be compared with the Labor and Material Indices contained in the most recently published "Monthly Labor Review" available on the date of shipment and percentages of increase or decrease will be determined. The adjustments for changes in the cost of Labor and Material shall be obtained by applying such percentages of increase or decrease to the amounts representing Labor and Material, as indicated above, and the result shall be accepted as an increase or decrease in the price. However items shipped within 90 days of date of order will be adjusted to the latest published indices as of the date of the order.

If desired, price protection is available for shipments made within twelve months of the date of quotation. The Bureau of Labor Statistics adjustment, as described above, will be calculated from the base point to the date of quotation, and to this adjusted price will be added 1% for each month or any fraction of a month from the date of quotation to the date of shipment. This protection will not be offered for shipments exceeding twelve months.

4. General

a. If shipment is delayed because of causes beyond the reasonable control of Westinghouse or because of fire, flood, strikes or other labor difficulty, act of any governmental authority or of the Purchaser, riot, embargo, car shortage, wrecks or delays in transportation or inability, due to causes beyond its control, to obtain necessary labor, materials, or manufacturing facilities from usual

sources, the price adjustment shall be determined on the basis of the date of actual shipment.

b. In the event of any change in the requirements of the contract prior to shipment resulting in a change in the contract price, the new price shall be considered as having been in effect on the date the order was received.

c. Should the indices referred to above be discontinued, or should the basis of their calculation be modified, proper indices shall be selected by mutual agreement.

d. In determining adjustment to the price for Labor and Material, changes in amounts shall be calculated to the nearest one-tenth of one percent.



August 3, 1987
 Supersedes User Discount Schedule 47-001,
 pages 1-2, dated January 5, 1987
 Prices and discounts are subject to change
 without notice.
 For Terms and Conditions of Sale,
 refer to SP 47-000
 Mailed to: E, D, C/47-001, 47-008, 46-701,
 46-705, 46-708, 46-801, 46-805,
 46-808

Small Power and Dry-Type Distribution Transformers

Price References and Discount Multipliers

Price Reference	Date	Product	User Discount Multiplier	Contractor Discount Multiplier
			Effective August 3, 1987 [Ⓢ]	Effective August 3, 1987 [Ⓢ]
PL 47-100	8/1/85	Network Transformers .....	.99	①
PL 47-200	8/1/85	Plazapad [®] Tamper-Resistant Transformers .....	.99	.99
PL 47-300	1/5/87	Substation Transformers .....	.99	.99
PL 47-400	7/1/86	Unit Substation Transformers .....	.99	.99
PL 47-600	8/1/87	VPI Dry-Type Transformers .....	.99 [Ⓢ]	.99 [Ⓢ]
PL 47-700	8/1/85	Distribution Dry Type Transformers .....	.75	.61
PL 47-800	8/1/85	Machine-Tool and Control Transformers Quantity [Ⓢ]		
		Types MTC and MTA		
		.....1-9	.875	.875
		.....10-24	.70	.70
		.....25-99	.60	.60
		.....100-up	.58	.58
		Type AP .....	.875	.875
		.....Any	.875	.875
PL 47-900	2/1/81	Cast Rolled Flanged Weldable Bushings .....	.52	.52

① Class III product

② Applicable to quantities of same style number only.

Price Policy

The selection of either Policy A (BLS) or Policy B (Firm) must be made by the purchaser at the time of the order and will remain in effect for the duration of the contract period.

Policy A

Prices are subject to adjustment upward or downward based on changes in Bureau of Labor Statistics labor and material indexes as follows:

1. Definitions

a. Labor Index shall be the "Gross Average Hourly Earnings" rate in the Electrical Equipment Industry (SIC 36) as published in the "Monthly Labor Review" by the Bureau of Labor Statistics, U.S. Department of Labor.

b. Material Indexes shall be the Steel Mill Products Index (PPI 10-17) and the Petroleum Products, Refined, Index (PPI 05-7) as published in the "Monthly Labor Review" by the Bureau of Labor Statistics, U.S. Department of Labor, and the Primary Non-Ferrous Metals, Except Precious, Index (PPI 102201) as published in the

"Producer Prices and Price Indexes" by the Bureau of Labor Statistics, U.S. Department of Labor.

- c. Base Labor and Material Indexes are:
- | | |
|--|-------|
| Gross Average Hourly Earnings (SIC 36) | 7.90 |
| Steel Mill Product Index (PPI 10-17) | 350.5 |
| Primary Non-Ferrous Metals, Except Precious Index (PPI 102201) | 267.5 |

These are the most recently published BLS Indexes as of May 1, 1982 and include the modified value of SIC-36 which reflects the 1982 Bureau of Labor Statistics benchmark change. (See General Section 4d.)

2. Adjustment Components

For the purpose of adjustment, the proportion of the contract price representing labor (SIC-36) is accepted as 60%, and the proportion of the contract price representing material (PPI 10-17, 30% [less the price of WEMCO[®] C or CI insulating oil content, if any, at \$1.00 per gallon]; and PPI 102201, 10%) is accepted as 40%.

The price for WEMCO[®] C or CI insulating oil, if any, shall be adjusted upward or downward based on the difference between \$1.00 per gallon and the actual total cost of oil including transportation on the date of shipment of such oil to the purchaser.

3. Adjustment Procedure

The base Labor and Material Indexes as noted in Section 1c, shall be compared with the Labor and Material Indexes contained in the most recently published "Monthly Labor Review" available on the date of shipment and percentages of increase or decrease will be determined. (Note: The Primary Non-Ferrous Metals Index, (PPI 102201) is not published in the "Monthly Labor Review" but is published in the "Producer Prices and Prices Indexes." The applicable PPI 102201 index shall be of the same month as the Material Indexes published in the "Monthly Labor Review.") The adjustments for changes shall be obtained by applying such percentages of increase or decrease to the amounts representing labor and material, as indicated above, and the result shall be accepted as an increase or decrease in the price.

Ⓢ Changed since previous issue.

Small Power and Dry-Type Distribution Transformers

Receipt of the "Monthly Labor Review" by the Bureau of Labor Statistics Office of Publications in Washington, D.C. shall determine the availability of the indexes.

4. General

- a. If shipment is delayed for reasons as provided in the clause entitled "Force Majeure", the price adjustment shall be determined on the basis of the date of actual shipment.
- b. In the event of any change in the requirements of the contract prior to shipment resulting in a change in the contract price, the new price shall be subject to those escalation provisions specified in the original contract and shall be considered as having been in effect on the date the order was received.
- c. Should the indexes referred to above be discontinued, then proper indexes shall be selected by mutual agreement.
- d. Should the Gross Average Hourly Earnings Index (SIC-36) be revised by the periodic rebenchmarking procedures of the Bureau of Labor Statistics, then the new revised indexes shall be deemed in effect.
- e. In determining adjustment to the price for Labor and Material, changes in amounts shall be calculated to the nearest one-tenth of one percent.

Policy B

Prices are firm for quoted shipment.

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Distribution and Control Business Unit
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